



# Next-Level Manufacturing Excellence

Partner with success. Partner with certainty. Partner with R.S. Hughes.







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# What It Means to Partner with R.S. Hughes

## Next-level certainty in manufacturing solutions.

Welcome to R.S. Hughes, where certainty meets excellence in manufacturing solutions. With a commitment to unwavering service, unmatched expertise, and building lasting relationships, we offer more than just products to keep your business running optimally. We educate, empower, offer tailored solutions, and provide insights to drive cost savings, time efficiency, and heightened productivity. When you partner with us, you're partnering with a team of real people who genuinely care about your needs.



### Manufacturing Expertise & Integrity

- Tailored Recommendations: Experienced team provides solutions aligned with your goals.
- Educational Insights: Allowing you to make informed decisions and enhance efficiency.
- Listen-First Approach: Understanding your unique needs before crafting solutions.
- Cost Savings: Insights that drive efficiency, cost reduction, and increased productivity.



### Unmatched Supply Chain Assurance

- Strong Vendor Relationships: Enabling us to overcome supply chain obstacles swiftly.
- Quality Assurance: Timely and reliable delivery of premium products.
- Minimized Disruptions: Ensures your operations continue without hitches.
- Dedicated Sourcing Team: Committed to getting you the products you need.



### Tailored Inventory Solutions, Local Support

- Customized Inventory: Curated to match your specific needs.
- Local Stocking: For quick access, including same-day availability.
- Streamlined Operations: Ensuring smooth operations without delays.
- Efficiency Evaluation: Expert review of purchasing needs and vendor consolidation.





## Digital Excellence at Your Fingertips

- Cutting-Edge Tools: Easily manage orders, inventory, and replenishment.
- Full Visibility: Control over who can make purchasing decisions for your company.
- Robust Catalog: Over 800,000 SKUs available online.
- Streamlined Processes: Enhances operations and simplifies complex tasks.



## Partnership for Success

- Building Connections: Cultivating lasting relationships based on trust, integrity, and transparency.
- Customer-Centric Philosophy: Ensuring your needs are at the forefront of all decisions.
- Unwavering Service: Expect us to deliver on our commitments every time.
- Next-Level Certainty: A reliable partnership with real people who prioritize your success.

***Partner with R.S. Hughes. Partner with certainty. Partner with success.***







# Next-Level Experts in Manufacturing

**Top solutions from industry-leading experts.**

We are proven manufacturing industry experts offering top-tier products and tailored solutions to help maximize your productivity. With over 70 years of experience, we provide up-to-date education, custom products & solutions, and insights into your industry to increase productivity, reduce costs, and improve worker safety.



## **Machinery & Industrial**

Increase production while reducing downtime and safety risks with our full range of industrial supplies and solutions.



## **Aviation & Aerospace**

We are an AS9100-Certified Distributor, ensuring you have access to the latest and most innovative range of aerospace products.



## **Transportation & Automation**

Access tools and solutions for jobs across the transportation landscape from top OEMs and suppliers.



## **Medical & Surgical Device & Equipment**

Stay on top of your professional needs with state-of-the-art medical devices, cleanroom supplies, and medical safety solutions.



## **Electrical Equipment & Components**

Get access to electronic components including tools, equipment, and supplies for manufacturing, cleaning, shipping, and protective applications.



## **Metalworking & Fabricated Metals**

Work with everything from power tools to abrasives and cutting fluid- we will help you meet your metalworking needs.

**Shop by your industry on our website or give us a call to connect to your local manufacturing expert.**

***When you Partner with R.S. Hughes, you partner with success and certainty.***





# Unlock Next-Level Profit Potential

**Your partner for cost reduction & process improvement.**

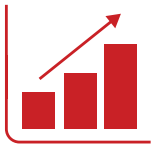
Let R.S. Hughes be your strategic partner in driving profitability through cost savings, optimizing processes, and enhancing efficiency with our unparalleled operational and purchasing assessment. Our team of certified professionals will tailor proven methods to your operations with a level of expertise to transform your manufacturing facility into a lean, optimized powerhouse.

**Our comprehensive evaluation and expert insights come at no charge to you.**



## Precision Process Enhancement

- Holistic assessment: Our experts immerse themselves in your manufacturing facility and processes.
- Process optimization: We identify inefficiencies, streamline operations, and enhance productivity by consolidating and improving the purchasing process.
- Continuous improvement: Experience ongoing enhancements able to adapt to changing market dynamics.



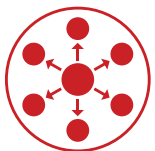
## Cost Savings with Maximized Value

- Improved profitability: Walk away with actionable strategies to boost your bottom line.
- Data-driven decisions: Insights backed by data and metrics, leading to informed choices.
- Advanced reporting: We offer detailed reporting for full visibility as well as monthly or quarterly business reviews performed by your dedicated expert.



## Unparalleled Expertise

- In-depth analysis: Our team delves into your operations to uncover potential cost-saving opportunities.
- Product recommendations: We identify the best products for you to cut costs and boost efficiency.
- Customized Solutions: We tailor our expertise to your unique needs for maximum impact.



## Supplier Management Mastery

- Seamless integration: Enjoy a unified approach to supplier management, streamlining processes.
- Expert coordination: Our professionals handle execution of strategies, hassle-free for you.
- Category Excellence: We recommend the best solutions, even beyond our own portfolio.

***Partner with R.S. Hughes. Partner with profitability. Partner with efficiency.***





# Streamline Your Inventory with SupplySight

**Coast-to-coast inventory optimization services.**

Our inventory management system helps you to maintain consistent inventory levels, gain insights on our stock levels, and control account access and spending limits.



**Company Inventory:**  
**\$50+ Million**



**Company SKU Count:**  
**800,000+**



**50+ Stocking  
Warehouses**

## Advanced Usage Charts

Save money by keeping stock levels optimal with our intuitive charts. Our charts display item usage over time, helping you assign minimum and maximum stock levels with your desired count. Adjust as necessary and we will calculate the suggested order quantities.

## Order & Shipment Status

View your online order history by logging into your R.S. Hughes Web Account. Order history displays your purchase order number, the date order was placed, total cost of the order, order shipping status, and the order reference number.

## Item & QR Labels

Find items easier using our online Item Labels. Mark each item you use under your preferred label. Then easily find it later using our online search bar, your personalized Quick List, or individual product pages. You can also use printed QR codes for your marked items for quick reorders.

## Visibility & Control

Set purchasing limits for your specified counters while being able to review, edit, and approve each of your orders. Using Quick List sharing, you can also allow access for someone to do counting on your behalf.

## Vending

Bring a secure, automated approach to your supply chain management with a high level of control, reporting, and security. Our partnership with Cribmaster gives you access to four different vending options: "high security", "low security", POU terminals, and hybrid options.

## Mobile App

Scan, count, and reorder your product inventory with the new app for Apple and Android™.

## Nationwide Local Inventory Network

We have locations all across the U.S. and Mexico, each equipped with product specialists trained to help you set up the inventory plan that works best for your business. We can also store your inventory at our each our locations and quickly deliver when you need it, freeing up space at your facility.



### Optimize Your Inventory:



#### 1. Build Your Plan

Meet with one of our specialists for a free evaluation. Together, we'll build a custom plan for your inventory to determine what products you need at the quantities and frequencies you need them.



#### 2. Setup Quick Lists

We will then help you set up personalized Quick Lists for your inventory on our website. This will allow you to easily edit frequencies for each item in your inventory plan. R.S. Hughes account managers will also monitor your purchasing patterns and can help you adjust your plan when needed.



#### 3. Get Your Inventory

Get your inventory as you need it. Our next-day or even same-day shipping eliminate lead times, saves you space in your warehouse, and gives you the assurance you'll have what you need when you need it.

***Partnering with R.S. Hughes is partnering with the success and certainty you deserve.***







# How We Bring Digital Solutions to You

## Smarter solutions just a click away.

At R.S. Hughes, we provide customers with user-friendly solutions that simplify, enhance control, and ensure quality information for your problem-solving needs. Whether it's managing inventory or streamlining purchases, our solutions are easily accessible with a simple click. Finding a perfect solution to your unique workplace needs has never been easier.



### One-stop Shop

We take a proactive approach when it comes to managing our stock of products, making sure that we have the products you need all in one convenient place.

- From hard hats to protective shoes, our extensive inventory is designed to keep you as safe as possible without any extra hassle.
- Filter products by category, brand, size, material, or even color, ensuring you get exactly what you're looking for.
- We tailor our inventory to help guide our customers to solutions they need instead of selling them on products they don't.



### Personalized Account

Stay on top of your inventory and purchasing with an rshughes.com account that lets you access the most up-to-date stock, purchasing, and order reports.

- Each account is unique and allows access to features not open to the regular customer.
- Gain insights into local and national R.S. Hughes stock levels, ensuring you have what you need when you need it.
- Keep a complete record of any orders made with your account along with a comprehensive purchase history.

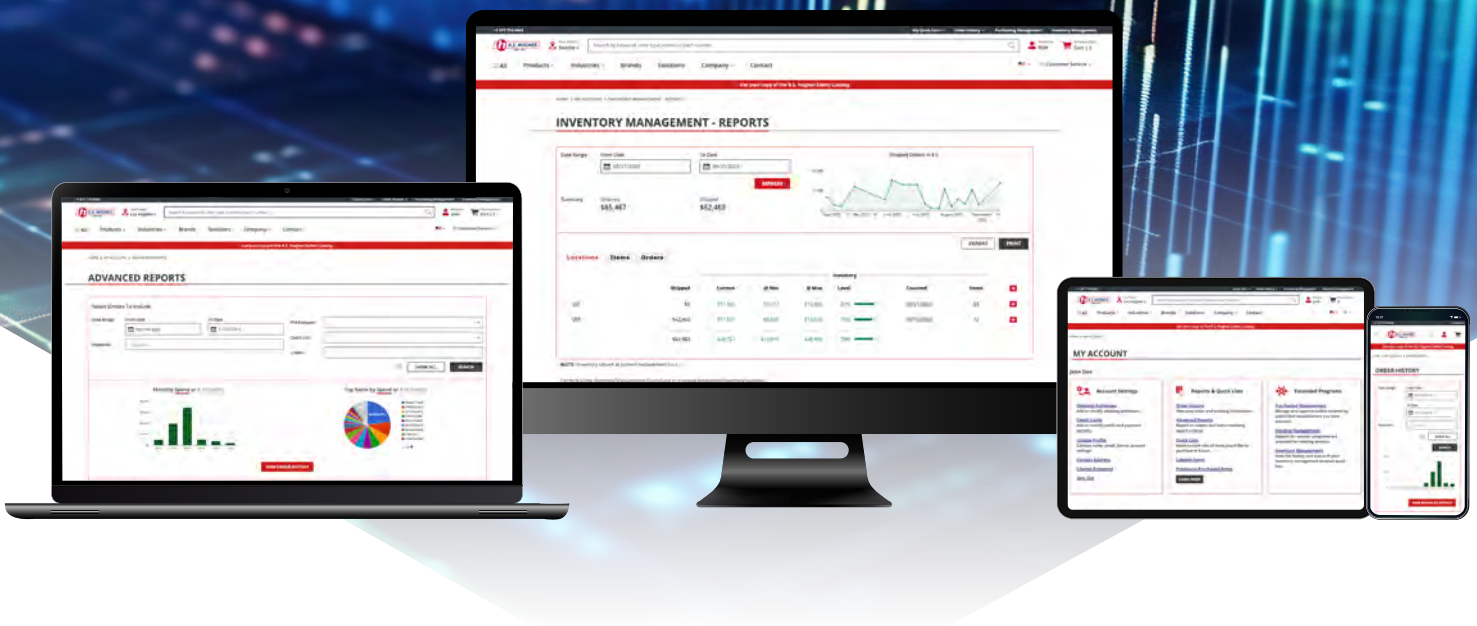


### Convenient Tools

Stay up to date on local and national stock levels, see your most frequently purchased items, and easily get into contact with a branch near you.

- Easily reorder groups of previously purchased items with Quick Lists.
- Gain access to high-level reports on budget, purchasing history, and trends.
- Keep your orders clear and consistent by checking previous order dates, costs, and fulfillment times.





## Purchasing Control

Our purchasing management system puts you in the driver's seat, giving you full control over purchases made for your account.

- Take control with the ability to Intercept orders to add PO numbers.
- Keep your spending in check by setting spending thresholds to ensure you stay on budget.
- Easily follow all of your order fulfillments with the orders overview tab.



## Inventory Management

Our inventory management system helps you maintain consistent inventory levels, allowing you to know when it's best to order again.

- Keep control by setting maximum and minimum inventory levels.
- Stay one step ahead thanks to having access to insights on R.S. Hughes stock levels.
- Maintain control over account access and spending limits.

Tap into these advantages and experience a workplace running smoother than ever before. You'll streamline processes, boost collaboration, and enhance overall performance. Your journey toward business excellence begins here, where accessible, user-friendly, and tailored solutions converge to empower your success.

***Stay one step ahead, with R.S. Hughes.***

# Secure Your Safety with Smarter Solutions

Surpass safety standards with next-level solutions.

Safety isn't just a guideline – it's the heartbeat of any successful business. That's why, at R.S. Hughes, we strive to bring the best safety solutions to the frontlines of every one of our partners' battles against workplace threats and hazards. We understand that only in an environment where workers feel safe and secure will they excel and exceed expectations. That's the environment that R.S. Hughes can bring to your workplace. When you partner with us for your safety solutions, we won't provide you with solutions that "just work"; we'll deliver solutions that go above and beyond.



## Highly-Trained Safety Specialists

Each of our safety specialists have years of hands-on experience with the products they work with ensuring we provide our customers the absolute best solutions that fit their unique needs.

We also happily assist you with product selection, training materials, and high-level demonstrations giving you the knowledge you need.

Our specialists take an active "listen-first" approach to finding solutions that fit your needs. Instead of telling you what you need, we listen to what your needs are, and we work from there ensuring you're not left high and dry when challenging situations arise.

## Diverse Solutions for Any Need

We offer a comprehensive range of industrial safety products, ensuring you find the perfect solution for your specific needs.

Our stock of products comprises top-quality safety products from trusted brands, such as 3M, Kimberly-Clark, Ansell, PIP, etc. providing unmatched protection and durability.

Stay ahead of safety standards with our ever expanding inventory, which includes the latest advancements in industrial safety technology.







## Intelligent Inventory

Thanks to our proactive approach to inventory and stock management, we're able to keep a supply of the safety products you need at a local level.

Keeping a local, customer-focused inventory ensures you get quicker access to the products you need, reducing downtime in critical situations.

Because we focus on supply at a local level, we often have a better understanding of regional safety needs and can offer customized solutions that align with local regulations and conditions.

With R.S. Hughes, expect personalized, responsive customer support meant to meet your unique safety needs.

## Head-to-Toe Safety Solutions

We take a proactive approach when it comes to managing our stock of safety products.

From hard hats to protective shoes, our extensive inventory is designed to keep you as safe as possible without any extra hassle.

Never be stuck with equipment that just gets you by. We'll keep you advised on the best safety solutions for your needs.



# The Experts in Safety Equipment Repair Services

Repairs done right by industry-leading experts.

We understand that you rely on your safety equipment to do its job properly so you can do yours safely. Our team of factory-certified, expert technicians are here to help with your safety equipment repair needs so you can get your equipment back to factory specs as quickly and efficiently as possible.

## Repair Services We Offer



**Instrument Calibration**



**Sensor Replacement**



**Monitor Maintenance**



**Equipment Repairs**



### Fall Protection

- Winch & SRL - Inspection
- Annual Bench Testing
- Damaged Repairs
- Equipment Upgrades



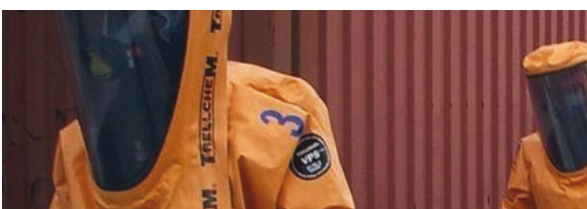
### SCBA

- Inspection
- Annual Bench Testing
- Damaged Repairs
- Bottle Hydro & Air Fills



### Gas Monitors

- Calibrations & Firmware Updates
- Sensor Replacements & RMA Issues
- Warranty & Damaged Repairs
- Equipment Operation & Maintenance Training



### Level A Suits

- Pressure Testing
- Hole Repair
- Shield Replacement
- Suit Recertification





### Fit Testing

- How-to Respirator Training Classes
- Qualitative - Hoods & Bitrex/Saccharin
- Quantitative - Machine, Actual Fit Factor Achieved

### Safety Equipment Repair in 3 Simple Steps:



#### Request

Fill out the repair request form.



#### Repair

We repair your equipment.



#### Return

We return your fully repaired equipment.

### Brands We Support



# Professional-Grade Products Built to Last

High-quality products from experts you trust.

Partnering with R.S. Hughes ensures you have access to top tools, supplies, and solutions. We'll help you find what you need to finish the job with our vast range of products suited for your specific industry, application, or operation.



## **Abrasives** built to easily handle all your sanding, grinding, sharpening, and deburring applications.

- Sanding Equipment
- Abrasive Brushes, Files, Points, & Burrs
- Buffing & Polishing Equipment
- Deburring Equipment
- Grinding & Cutoff Wheels & Dressing Tools
- Laps, Lapping Film & Hones



## **Adhesives & Sealants** for strong bonds to an array of materials and surfaces.

- Adhesives & Glues
- Dispensers & Applications Equipment
- Sealants & Fillers
- Dispensing Needles & Syringes
- Tips & Nozzles
- Light Curing Systems & Light Sources
- Hot Melt Adhesives
- Activators, Primers & Etchants



## **Chemicals & Lubricants** to clean, disinfect, and degrease your facility with ease.

- Applicators & Applicator Accessories
- Rust Inhibitors & Corrosion Protective Coatings
- Paint Thinners, Strippers, & Removers
- Hand Cleaners & Sanitizers
- Disinfectants, Bathroom Cleaners, & Odor Control
- Cleaners, Degreasers & Solvents
- Cable Pulling Lubricants
- Anti-Seize Lubricants



## **Electric & Electronic Components** for simple to complex repairs, reworks, rebuilds, and enhancements.

- Insulating Blankets & Accessories
- Tapes & Dispensers
- Test & Measurement
- ESD & Anti-Static
- Lockout/Tagout Devices, Training Materials, & Accessories
- Potting & Encapsulating Compounds
- Soldering, Rework, & Desoldering





### **Facilities** supplies to clean, organize, and secure your facility.

- Air & Filtration
- Cleaning, Maintenance, & Storage
- Industrial Equipment & Machinery
- Office Supplies
- Facilities Training Materials
- Security & Safety
- Office, Facility, & Safety Signs



### **Labels, Markers, & Printers** supplies for tracking inventory, printing labels, and organizing your operations.

- Labels
- Barcode Scanners & Accessories
- Label Dispensers & Accessories
- Laminators & Laminator Supplies
- Printers & Accessories
- Tags



### **Metalworking** tools and supplies designed for durability, power, and precision.

- Cutting Tools
- Machine Tools
- Hand Tools
- Measuring Tools



**Noise, Vibration, & Cushioning** supplies outfitted to reduce noise and improve your workers' safety.

- Acoustic Absorbers & Acoustic Accessories
- Impact Protection & Cushioning
- Shims & Spacers
- Structural Vibration Damping



**Paints & Coatings** designed to last on an array of surfaces and materials.

- Additives & Test Solutions
- Coatings & Surface Treatments
- Paint Thinners, Strippers, & Removers
- Paint Supplies
- Paints & Marking Pens



**Safety** products allow you to protect workers and ensure your workplace is safe.

- Fall Protection
- Fire Safety
- PPE
- Medical
- Chemical
- Water Safety
- Welding
- COVID-19 Products





## **Shipping & Packaging** supplies for packaging, sealing, and shipping everything from simple envelopes to heavy machinery.

- Corrugated Boxes
- Cushioning & Insulation
- Packaging Supplies
- Shipping Room Supplies
- Shrink & Stretch-Film
- Strapping & Edge Protectors
- Case-Sealers



## **Tapes** for taping, mounting, and color-coding with confidence.

- Bonding, Mounting, & Transfer Tapes
- Industry-Specific Tape Designs
- Safety & Anti-Slip Tapes
- Material-Specific Tapes
- Application-Specific Tapes

Have you heard about our custom-cut solution that offers you the ability to take the guess work out of your manufacturing applications?

Saunders is a trusted converter that offers you precision cut tapes, foams, foils, adhesives, and more, in the exact measurements you need.

No matter the size or shape of your project, Saunders can cut it down to size.

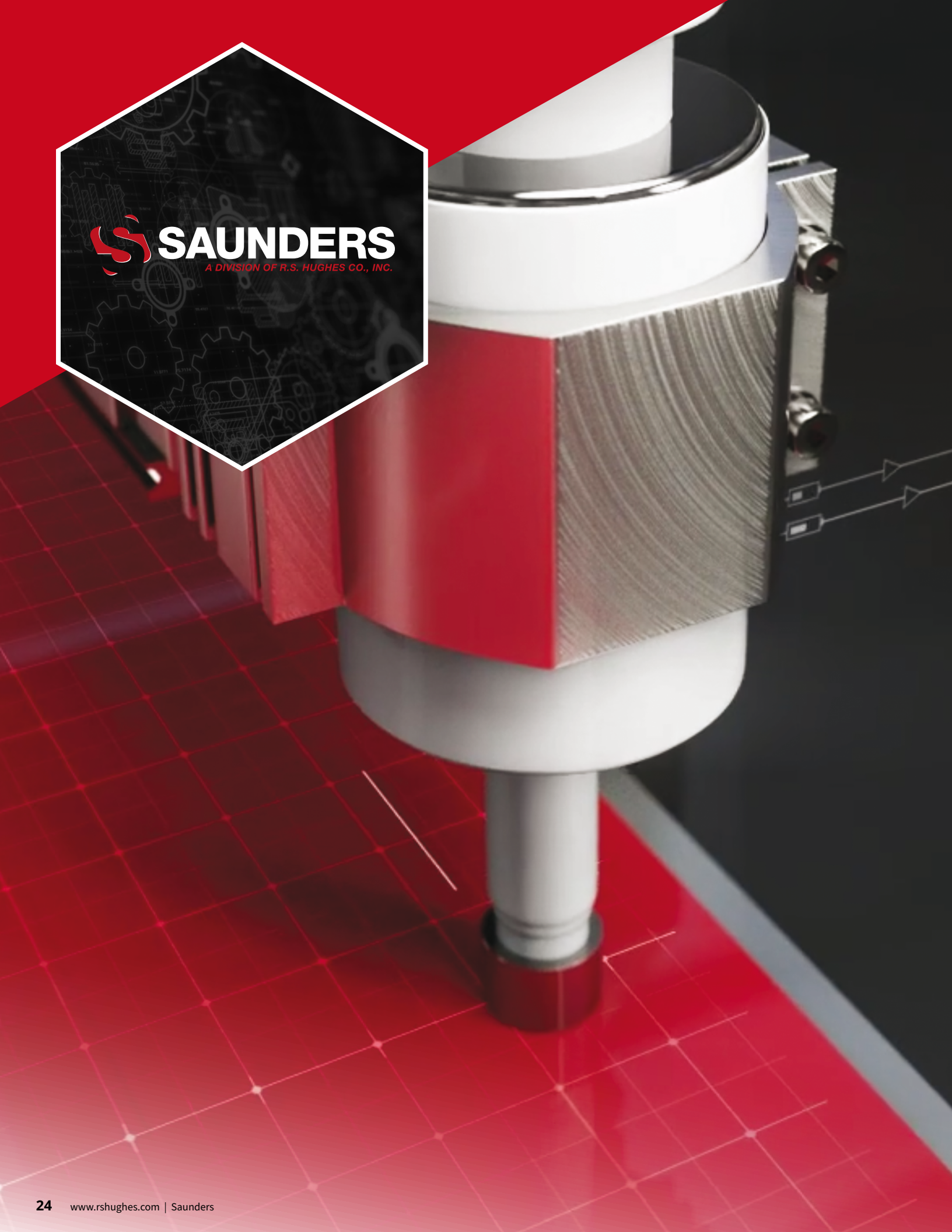
Visit [www.saunderscorp.com](http://www.saunderscorp.com) or call **888-932-8836**.



## **Tools** made from time-tested, top-quality materials professionals trust.

- Power Tools
- Hand Tools
- Hardware
- Machining & Cutting Tools
- Measuring Tools
- Tool & Cabinet Storage

***Partner with R.S. Hughes. Partner with success and certainty.***





# Converting a Way to the Future

## Proudly providing personalized solutions.

Since 1959, Saunders has proudly served as our division dedicated to custom cutting and converting services. Through Saunders, we specialize in several services such as die-cutting, laminating, slitting, packaging, and many other next-level manufacturing solutions. Thanks to our innovative and diversified manufacturing team, we are able to provide high-quality conversions with quick turnaround times at highly competitive industry rates.



### Personalized Care

- Our dynamic approach ensures our solutions will continue to be effective as your industry evolves.
- We offer a high level of personalized care to every customer.
- Our commitment to excellence is built upon the understanding that you are a unique customer with your own unique needs.



### In-stock Options

- Our collaboration with R.S. Hughes allows us to leverage combined purchasing and warehousing capabilities, ensuring you get the products you need when you need them.
- We commence conversions without delays and deliver on time with our wide range of stock.
- We will meet the most stringent project timelines with our well-maintained inventory and supply chain.



### Customer-Driven

- We value customer feedback as an invaluable source of insight and improvement allowing us to consistently meet your needs.
- Our customer-centric approach places your needs at the forefront of our operations, aiming to deliver solutions that align perfectly with their specific needs.
- We take an active approach to our many processes to ensure that we deliver top-quality services that our customers deserve.



### In-house Made

- Our team of highly trained engineers is unwaveringly dedicated to creating solutions that work for you.
- Our investment in technology and know-how empowers us to be versatile solution finders.
- Each converting project is done completely in-house, ensuring we can guarantee the quality and consistency of each of our products and services.
- We guarantee consistent quality for each product and service with our in-house conversion.

When you work with Saunders, you can expect a high level of personalized care, distinct levels of service, and a high degree of attention to detail. We welcome the opportunity to work with you and show you just why our customers choose Saunders time and time again for their conversion needs. When you choose Saunders, you choose a Value Added Converter, that only adds value to each and every project. Ready to get started? Visit us at [www.saunderscorp.com](http://www.saunderscorp.com).

***Saunders and R.S. Hughes, solutions with synergy.***





# Driving Strategic Growth Nationwide

## The power of strategic accounts partnership.

Bring a more focused approach to your business with our Strategic Accounts program. This program is managed at our corporate level and gives you access to advanced analysis & tools. You also get insight into our own best practices, boosting the quality, speed, and efficiency of your operations while reducing costs.



### Access More Services:

- Experienced, factory-trained experts at every branch location– bilingual reps available.
- Best practices, information, and cost savings methods.
- Innovative eBusiness solutions from our IT Team.
- Documented cost savings program.
- Industry-leading technical engineering services.



### Strategic Accounts Program Benefits:

- Corporate-level professional support and management.
- Contracted SKUs at the R.S. Hughes office closest to your facility.
- Detailed sales reporting analysis and business reviews with 24/7 accessibility.
- Same-day shipping on stock parts with uniform pricing at all of our locations.
- Vendor consolidation.
- 1-year or multi-year Strategic Accounts program contracts.
- Program tailored to suit your business needs.
- Dedicated Strategic Accounts Procurement & Sourcing team, ensuring stock and availability, as well as national spending and volume leverage.

***Partner with R.S. Hughes and our Strategic Accounts program for a more tailored approach achieving success and certainty.***



## Personalized Customer Care

We take pride in our high level of personalized customer care. From making sure your orders arrive at the right time and the right place to doing on-site equipment repair, we make sure that your needs come first! We welcome the opportunity to work with you to provide the products and solutions to meet your business needs.

## Can't find what you're looking for?

If you find yourself uncertain about your exact needs, our knowledgeable experts are prepared to collaborate with you to identify the ideal solutions and products that will drive your business forward.

## Let's Get Started!

Call us at **877-774-8443** or visit us online at **[www.rshughes.com](http://www.rshughes.com)** for immediate access to a knowledgeable expert. Together, let's create solutions for Success and Certainty.

## R.S. Hughes: Your Trusted Industrial Supplier Since 1954

- Employee-owned and operated.
- No minimum order requirements.
- We offer the option to purchase cases of stock items individually.
- Order by phone/fax/website.
- Flexible payment options, including open credit lines and corporate credit cards.
- Local management, inventory, purchasing, support, and customer service.